



PROJECTS FINANCING PROCEDURE

2023

company internal strategies and based on facilities and opportunities, based on information and project conditions, subject to observing the conditions listed in the projects section of this site.

We can be financing with one of the under methods:

- Non-Recourse (donate)
- Long-term and short-term loans without any interest rate
- Temporary Partnerships (Angel Partner)
- Investment and Permanent partnership
- Venture capital in startups
- BOT
- Buy Back
- Infrastructure projects
- Government projects
- Public benefit projects

Step by Step Procedure:

1. Request from the project owner to the financier (LOI)
2. Create a project summary that shows general information about the project.
3. The financier will check the project summary and reply to the client whether funding is possible or not.
4. If the financier has approved the project as a whole, he will be informed by the client about the conditions, type of financing or investment, etc.
5. The client must prepare a full project feasibility study for consideration by the financier.
6. All Company documents and shareholder information must be provided to Financier.

7. After reviewing the information and the feasibility study by the financier, the final terms will be communicated to the client after signing the agreement (DOA).
8. The client must read and approve the DOA and attach all required attachments.
9. Financier will sign and endorse the DOA.
10. All necessary permits, land plots, registration documents for the project are the responsibility of the client.
11. Agreements with contractors and the project management team must be agreed by both parties.
12. Owner provide shares of the project as a guarantee of payback, this must be done officially, and this means that perhaps the client has from 20% to 80% of the shares of the project, or both parties agreed to transfer the shares to the other party step by step or No.
13. The payback period depends on the agreed conditions and can range from 5 to 10 years.
14. The grace period is from 6 to 12 months after the completion of construction.
15. There are usually two options for activating an agreement:
 - a. Pay about 1.5% - 3% of the total amount of the project to the Financier in exchange for the guarantee.
 - b. Issuance of about 10% - 15% of the total amount of the project to the Beneficiary at the represented Financier company.
 - i. Usually SBLC needs to be issued from the client's own account, but can be rented from providers and only needs to be confirmed by the financier bank.
 - ii. The SBLC must be valid for one year + one day and will be returned to the client upon of Start of project exploitation.
 - c. Officially, the agreement will be registered in the banking system and in any case, if the Financier cannot pay or invest in the project, the Financier must pay a penalty as the cost of the clients, which is negotiable.
16. Maximum 3 months After the activation of the agreement, the financier will be paid from 15% to 25% of the project cost to project owner.
17. Every two or three months after the first tranche, depending on the cash flow of the project or the required payment, all payments will be made until the end of the project.

18. The duration of payment and investment of the project by the financier will be at least 12 months and no more in accordance with the project schedule.
19. Any other solutions, payback guarantee, same as PPP agreement, BOT model, government guarantee and other options are fully negotiable.
20. Project and business management are the responsibility of the client.

Thank you for attention

EKSIM GLOBAL LTD